

PRESS RELEASE

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For Immediate Release

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Valutech Solutions to Offer Smart Grid Technical Evaluation Program

Moon Township, PA- October 5, 2015- Valutech Solutions Inc., a leading provider of smart grid consulting services in the U.S. and Canada, announced this month that it will begin offering a new program for utilities engaged in various phases of smart grid project planning and implementation. With the rapidly increasing number of issues facing utilities today, utility managers have been asking for assistance in setting the priorities and determining the implications of installing or delaying installation of new billing, voltage reduction and other smart grid related systems and programs until AMI is completed. With years of experience in smart grid planning and implementation, many of Valutech Solutions' clients have already implemented AMI and have benefited from this strategic review process.

Budgets, staffing and other issues will often affect the timing and sequence of smart grid projects and the programs they are designed to support. Smart metering, for example, will affect a broad range of programs from traditional billing and revenue collection to energy efficiency, load control and outage response. Balancing distribution network reliability issues and customer service pressures against internal resource limitations is an important responsibility for utility managers, and assisting them in this effort is what this program is all about.

Long known for its specialized skills in AMI, energy efficiency and demand response programs, Valutech provides critical insight on transformative industry issues such as FERC Order 745, cybersecurity, energy efficiency vs. demand response and other important issues that will affect smart grid decision making. This program is designed to assist utility managers with prioritization and planning, and to help build support for key decisions made to avoid or delay significant capital expenditures while still meeting important operating and customer service objectives.

We cover important areas such as:

- Timing of AMI, smart grid and related system deployments
- Energy efficiency vs. demand response and FERC Order 745 implications
- Cybersecurity issues and levels of preparedness
- Smart metering risk factors and deployment issues
- Business process redesign issues and implications
- Smart grid technology trends and deploy vs. delay considerations

Valutech's industry experts provide unmatched expertise evaluating smart grid programs and strategy, producing technology roadmaps and preparing implementation plans. With extensive hands-on experience managing smart grid projects, Valutech also assists utilities with smart grid procurement, contracting assistance and implementation. Scores of utilities across the United States and Canada have benefited from the expertise Valutech provides for smart grid related initiatives.

"We are particularly excited about the opportunities this program presents for smaller utilities", comments Ed Finamore, Valutech's President. "This low cost program will provide the technical expertise needed to help utilities of all sizes navigate through the rough waters of smart grid planning in these difficult times." Valutech's success is a testament to the deep industry knowledge, experience, skills, and quality of services provided to the utility industry over many years.

Valutech's expertise is much sought after to provide expert witness testimony in various smart grid proceedings and forums across the U.S. and Canada, and has been a valuable source of industry expertise in rate case filings in smart grid and related proceedings. Valutech's smart grid practice has been especially valuable to municipal and rural electric utilities who must respond to customer and energy cost pressures, and whose non-profit mission presents a different kind of business case with a strong emphasis on delivering top tier customer service.

About Valutech Solutions

Valutech Solutions provides AMI and smart grid consulting services to investor owned, municipal and rural electric utilities, energy marketers and load management organizations in the electric, water and gas utility industries. Specializing in utility automation, smart metering, energy efficiency, demand response and home energy management (HAN) applications, Valutech Solutions helps utilities to plan, purchase and implement smart grid solutions, programs and applications. For more information, call Valutech Solutions at 412 299-5684, or e-mail: info@valutechsolutions.com.

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